

~~SECRET~~

## ROUTING AND RECORD SHEET

**INSTRUCTIONS:** Officer designations should be used in the "TO" column. Under each comment a line should be drawn across sheet and each comment numbered to correspond with the number in the "TO" column. Each officer should initial (check mark insufficient) before further routing. This Routing and Record Sheet should be returned to Registry.

FROM:

NO.

DATE

TO	ROOM NO.	DATE		OFFICER'S INITIALS	COMMENTS
		REC'D	FWD'D		
1.					
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.					
12.					
13.					
14.					
15.					

Carbon of Guat  
PW Plan

CIA HISTORICAL REVIEW PROGRAM  
RELEASE AS SANITIZED

2003

1 Sept. '53

3 MONTH PW PL.

A SUGGESTED PLAN FOR PSYCHOLOGICAL WARFARE OPERATIONS  
IN CONNECTION WITH OVER-ALL GUATEMALAN OPERATIONS

PHASE I: 1

✓ 1. Mexico will immediately report on Mexico-Guatemala *✓ cable sent*  
covert transport facilities for PW materials including data on  
possible expansion and effectiveness of this mechanism.

✓ 2. Station Guatemala will be ordered to procure pix *✓ cable sent*  
re poverty, discontent, etc within one week.

3.3 Guatemalan COOKIES will be prepared. Some COOKIES *thrown out*  
will be surcharged with Communist symbols, pix and names for  
ostensible use as Communist revolutionary COOKIES. *or "whole-daddy" new cookies will be prepared*

4. An immediate investigation of radio facilities inside  
and surrounding Guatemala will be made. (*being worked on by marked*)

✓ 5. RUFUS will be ordered to check and consolidate his  
control over radio, telephonic and military communications facilities.

✓ 6. Propaganda materials designed to excite discontentment *✓*  
throughout Guatemala will be prepared and distributed. It will be  
aimed at low level targets, enlisted men and officers and special  
groups such as lawyers, students, etc. (Subjects will concern cost-  
of-living, Article 32, tortures, injustice and Communist influence  
among other subject material.)

✓ 7. Rumors and other propaganda materials will publicize *✓*  
any real or feasible possible threats to Guatemala which would tend  
incite disloyalty to the ARBENZ regime.

✓ 8. Letters will be prepared by a group of Guatemalans in  
Mexico and mailed day-after-day to a selected list of military leaders  
in Guatemala. These letters will explain why materials are not forth-  
coming to the Guatemalan army --- putting the blame on the shoulders  
of the Communists in the Guatemalan government. Only solution offered  
will be deposing of Communist influence.

✓ 9. A high level agent of RUFUS, in the Guatemalan Military,  
will begin "buttering-up" officers belonging to "Promocion 24" in  
order that they will later accept an invitation to his home on the  
night of D Day - 1. (Rejected by SEEKFORD as unnecessary) *thrown out*

✓ 10. A letter will be mailed from Central America on a periodic  
basis to Guatemalan army leaders telling them that they are not trusted  
and citing the fact that arms are being supplied by the Guatemalan govern-  
ment to Communist political and labor leaders throughout Guatemala.  
Similar letters will be mailed from within Guatemala from towns where  
said arms are cached.

11. The spreading of rumors within the Guatemalan army will be continued throughout all phases. Several themes are suggested below, but will have to be played "by ear" on-the-spot at appropriate times:

For Officers:

- A. Rumors about assignment of particular officers to worse posts;
- B. Soviet officers are going to be sent over to check on ideological proficiency of Guatemalan officers;
- C. Discussions are being carried on by Arbenz and the Communists as to how military funds can be transferred to the development of a militant Guatemalan Communist Party;
- ✓ D. Certain officers are going to be liquidated;
- ✓ E. Arbenz is planning, with the aid of FORTUNY, to establish a school for a Guatemalan NKVD. The graduates will be given high army rank and placed in charge of units.
- F. Several army officers in the interior, have already agreed to join insurgent forces. The officers named will be those known as loyal to ARBENZ.

For Enlisted Men:

- A. A cut in military appropriations is anticipated. Only enlisted men will be affected since officers have to maintain certain standards.
- B. Any inconvenience or bad morale factor should promptly be turned toward the Communists and officers playing ball with the Communists.
- C. The Communists are going to force all Catholic troops to leave the Church and join one which worships the memory of STALIN. Appeal to the Archbishop and tell your wives to get up a petition protesting atheist Communist policies.
- D. Such and such a unit, (known to have a good "deal") is going to be sent to some undesirable post.
- E. It is interesting to note that the sons of Communist politicians never serve in the Guatemalan army. They are too busy going to the USSR and swearing allegiance to it rather than Guatemala.
- F. Joe Blow died of food poisoning last week, another died of typhoid --- better not drink or eat much until this situation is investigated.

12. "Black" posters and handbills will be prepared in Headquarters and distributed within Guatemala which indicate that FORTUNY is intent on taking over activities of GUTIERREZ and vice versa --- in contradiction to their agreement.

PHASE II:

1. Rumors among officers and enlisted men in the Guatemalan army will be continued and intensified;
2. Discontent propaganda will be stepped up where-ever thought most appropriate, but special attention will be given to Guatemala City and other cities where military installations are located.
3. A phoney "Communist splinter group" will be created through production of a letterhead. Its contents will be prepared to try to create division among the Communists, and will be created by the Station, mimeographed within the Station and mailed in Guatemala City.
4. Propaganda re threats of outside action will be continued through rumor and through Mexican PW outlets.
5. "Black" handbills will be printed stating that the USSR, to reward its prime Communist example in the Western Hemisphere, is going to send - gratis - machinery, clothing and food to Guatemala. This will, of course, be timed so that no supplies could possibly be forthcoming and will be followed up with "grey" handbills pointing out the stupidity of the Communists for trusting the USSR, calling for the ridding of Communist influence in Guatemala.
6. A letter from a Communist European front will ostensibly be mailed to FORTUNY, telling him that GUTIERREZ has been reporting to Moscow about the activities of FORTUNY and that unless GUTIERREZ can be silenced, FORTUNY may be purged.
7. ~~Tickets for an "outing", scheduled for D-Day can be printed up for release the night before D-Day. Enough free things can be promised so that many will come. People will have to travel toward military installations to reach the outing site --- thus creating a movement of innocents toward military installations, blocking road arteries and making false diversion of troops possible.~~
8. Invitations to members of "Promocion 24" to a large party in honor of a high army officer will be issued for the night of D Day -1 by a RUFUS officer.
9. Letters from Mexico, Central America and from within Guatemala will continue to be sent to army officers.

Turned down

10. Envelopes containing a letter, coupon and a substantial amount of COOKIES will be sent to as many enlisted men as possible. The letter will ask enlisted men to sign the coupon, swearing allegiance to the USSR and the Guatemalan Communist Party and send the coupon to Communist Party Headquarters. COOKIES will be crude enough that they will be revealed for their true worth immediately upon trying to use them thus quickly creating a unhappy reaction toward the ostensible donors. *Turned down*

11. Radio broadcasts will be stepped up in countries surrounding Guatemala.

12. A "Communist cell" will be uncovered in Salvador which will contain: Plans for overthrow Guatemalan military; Plans for subversion of Central American governments; Plans for overthrowing the Guatemalan government; Photo posters of FORTUNY or whoever is picked as the ostensible "new President"; Soviet medals and commendations for new People's Republic of Guatemalan leaders and COOKIES surcharged with Communist symbols, names, etc. ✓

13. The "plot" will be propagandized throughout the Western Hemisphere, be called attention to the UN and OAS which will also be publicized throughout Guatemala and the Western Hemisphere.

PHASE III:

1. "Black" propaganda will proclaim the innocence of FORTUNY and put all the blame of GUTIERREZ, for the "Communist Cell". Black GUTIERREZ propaganda, if needed, will call for a vote of "no-confidence" in FORTUNY.

2. Rumors within the armed forces will be increased.

3. Aforementioned letters to leaders of the armed forces will continue to be mailed --- now varied to include quotes from the Communist cell material and guesses as to who would be liquidated if the Communists took over.

4. Communist "splinter group" mimeographed letters will be sent to non-Communist and Communist leaders pointing out all disagreements of USSR backed Commie and call for formation of a nationalist Communist Party resembling a communalism party set-up such as was had in pre-Spanish conquest days.

5. Through "official mail" COOKIES will be sent to labor leaders, army officers and others as a gratuity for their future support.

6. The 30 Day Plan will be instituted, with certain changes re only 20 days and concentration on Guatemala City and several other key targets. ✓

P.W. 1-2-50

7. It is assumed that RUFUS will have armed men in Guatemala City; RUFUS officers will have been assigned specific tasks; and all Communications, water and electric facilities will be under RUFUS control.

8. RUFUS troops will put mines in tank treads and smoke-fire bombs in air craft and as many vehicles as possible. (D-Day)

9. D-Day -1, "Promocion 24" Officers will go to party and as they leave they will be abducted. Then an attempt will be made to assure their active cooperation for D-Day. If they agree, men will be assigned to insure that they do so. They will issue orders designed to confuse, dismay or force surrender of government troops. *out*

10. The night of D - 1, the telephone wires of Communist leaders will be severed at about mid-night or after Communists have retired.

11. By dawn of D-Day, roads to military installations should be packed with people going to the "outing". Among the innocents will be ~~some~~ RUFUS ~~leaders~~ who in the event of trouble will keep people moving toward *base* causing a diversion of military strength from where it should be. *out*

12. The RUFUS radio stations will broadcast that the coup has already taken place and announce a new democratic government with no Communist leanings. Communist horrors can be reviewed and again denounced. Government leaders part in International Communist plot will be reviewed and comments of the free world told about.

13. Telephone communications will be restored to cities where military installations are located. Commanders will be told that Guatemala has capitulated, and that other outposts have too. Lines between one outpost and another will have been cut to prevent inter-post communication and to assure a feeling of isolation.

14. Amid announcements of a new program RUFUS should make a strong show of strength to assure the populace of his ability to, in fact, continue to command an anti-Communist government. Water power and electricity will be restored and some extremely generous gesture should be made to the poor and to the army.

15. The Arch-Bishop may be induced into making a Church holiday and call for special masses to give thanks to God for the defeat of atheist Communism in Guatemala.